

Quarterly Enrollment Report

New York State Office of Managed Care

March, 2005

HMOs

Quarter 1, 2005	HMO	POS	Conver	CHPlus	Healthy NY	MCare	FHPlus	Medicaid	Quarter Total	% Change from prior Quarter
Aetna Health Inc.	164,522	77,154	2	0	5,566	14,461	0	0	261,705	-16.1%
AmeriChoice of New York, Inc.	86	0	0	546	0	2,312	12,991	96,102	112,037	0.6%
Atlantis Health Plan, Inc.	652	4,911	0	0	706	0	0	0	6,269	-0.9%
Capital District Physicians' Health Plan	182,102	0	0	13,182	6,062	10,380	6,549	41,989	260,264	-14.5%
Cigna Healthcare of New York, Inc.	19,563	11,273	0	0	3,032	0	0	0	33,868	-9.2%
ConnectiCare of New York, Inc.	2	0	0	0	0	0	0	0	2	-50.0%
Elderplan, Inc.	0	0	0	0	0	13,224	0	605	13,829	3.8%
Empire HealthChoice HMO, Inc.	368,585	28,613	0	60,727	11,207	58,299	0	0	527,431	8.1%
Excellus (Univera Healthcare HMO)	26,680	70,569	0	0	1,709	29,293	0	0	128,251	1.1%
Excellus (Upstate HMO)	26,030	846	0	16,566	2,519	0	0	0	45,961	-9.5%
Excellus Health Plan	294,736	20,082	0	11,860	2,683	23,012	15,925	67,493	435,791	-5.6%
GHI HMO Select, Inc.	38,104	741	0	805	4,236	0	5,441	4,601	53,928	12.3%
Health Insurance Plan of Greater New York	466,966	45,372	2,387	11,370	1,785	122,152	48,971	199,470	898,473	0.4%
Health Net of New York, Inc.	33,060	160,514	0	0	164	5,793	0	0	199,531	-3.7%
HealthNow New York Inc. (Buffalo)	81,332	92,311	0	9,259	4,995	30,559	10,780	35,272	264,508	-5.5%
HealthNow New York Inc. (Latham)	12,917	55,360	0	4,468	3,111	16,887	1,924	5,341	100,008	-10.0%
Horizon HealthCare of New York, Inc.	125	0	0	0	436	0	0	0	561	15.5%
Independent Health Association, Inc.	210,502	1,415	206	0	4,291	27,810	1	28,470	272,695	-7.2%
Managed Health, Inc.	24	1	0	0	43	26,542	19	2,439	29,068	9.5%
MDNY Healthcare, Inc.	30,121	2,464	0	0	1,907	0	0	0	34,492	-16.4%
MVP Health Plan, Inc.	272,163	34,813	0	553	12,822	0	968	3,318	324,637	-1.8%
Oxford Health Plans of New York Inc.	47,110	524,416	0	0	8,609	68,318	0	0	648,453	-12.5%
Rochester Area HMO/Preferred Care	93,565	13,696	0	0	1,605	54,531	3	16,454	179,854	8.7%
UnitedHealthcare of New York, Inc.	1,837	4,208	0	6,489	2,146	10,495	29,964	74,334	129,473	-2.0%
Vytra Health Plans Long Island, Inc.	45,345	22,934	0	0	6,631	0	0	0	74,910	-13.1%
WellCare of New York, Inc.	0	0	0	6,301	0	2,700	17,552	47,253	73,806	5.6%
HMO Quarter 1, 2005 Totals	2,416,129	1,171,693	2,595	142,126	86,265	516,768	151,088	623,141	4,593,037	

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PHSPs

Quarter 1, 2005	HMO	POS	Conver	CHPlus	Healthy NY	MCare	FHPlus	Medicaid	Quarter Total	% Change from prior Quarter
ABC Health Plan, Inc.	0	0	0	513	0	0	1,133	7,236	8,882	-1.1%
Affinity Health Plan, Inc.	0	0	0	19,894	0	0	46,727	137,182	203,803	0.2%
CarePlus, LLC	0	0	0	18,382	0	0	24,522	76,350	119,254	2.6%
CenterCare, Inc.	0	0	0	4,392	0	0	12,144	66,508	83,044	-2.0%
Community Choice Health Plan of Westchester, Inc.	0	0	0	3,735	0	0	1,897	12,106	17,738	-2.1%
Community Premier Plus, Inc.	0	0	0	2,739	0	0	7,700	61,783	72,222	0.3%
Health Plus Prepaid Health Services Plan, Inc.	0	0	0	31,673	0	0	44,907	185,172	261,752	0.0%
HealthFirst PHSP, Inc.	0	0	0	24,063	0	0	63,185	218,619	305,867	2.1%
Hudson Health Plan, Inc.	0	0	0	13,850	0	0	6,617	32,482	52,949	-2.6%
MetroPlus Health Plan, Inc.	0	0	0	17,128	0	0	37,212	172,529	226,869	0.8%
Neighborhood Health Providers, LLC	0	0	0	7,831	0	0	16,435	75,650	99,916	1.1%
New York State Catholic Health Plan, Inc.	0	0	0	22,164	0	0	36,682	181,390	240,236	1.2%
SCHC Total Care, Inc.	0	0	0	1,832	0	0	2,947	17,824	22,603	-0.7%
St. Barnabas Community Health Plan	0	0	0	696	0	0	1,789	23,223	25,708	-0.6%
Suffolk County Department of Health Services	0	0	0	3,156	0	0	1	13,795	16,952	-1.2%
The New York-Presbyterian Community Health Plan, Inc.	0	0	0	2,731	0	0	10,703	47,745	61,179	2.7%
Univera Community Health, Inc.	0	0	0	3,329	0	0	6,561	13,924	23,814	5.1%
PHSP Quarter 1, 2005 Totals Penetration Rate: 9.6%	0	0	0	178,108	0	0	321,162	1,343,518	1,842,788	

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Managed Care Quarterly Summary

<u>Full Capitation</u>	<u>HMO</u>	<u>POS</u>	<u>Conver</u>	<u>CHPlus</u>	<u>Healthy NY</u>	<u>Mcare</u>	<u>FHPlus</u>	<u>Mcaid</u>	<u>Total Full Capitation</u>
<u>Quarter 1, 2005:</u>	2,416,129	1,171,693	2,595	320,234	86,265	516,768	472,250	1,966,659	6,952,593
<u>Previous Quarter:</u>	2,594,829	1,209,479	2,653	343,279	77,042	499,470	449,987	1,950,602	7,127,341
<u>Change from Prior Quarter:</u>	-178,700	-37,786	-58	-23,045	9,223	17,298	22,263	16,057	-174,748
<u>% Change from Prior Quarter:</u>	-6.9%	-3.1%	-2.2%	-6.7%	12.0%	3.5%	4.9%	0.8%	-2.5%

Other Medicaid Managed Care Programs

<u>Partial Capitation (Medicaid):</u>	20,773
<u>Managed Long Term Care:</u>	12,314
<u>HIV-SNPs (Medicaid):</u>	1,284
<u>TOTAL:</u>	34,371

TOTAL MEDICAID FOR THIS QUARTER: 2,001,030

Total Capitation

<u>All Categories This Quarter:</u>	6,986,964
<u>Total Capitation Previous Quarter:</u>	7,160,706
<u>Penetration Rate for all Managed Care:</u>	36.5% *
<u>Total % Change from Prior Quarter:</u>	-2.4%

* 19,157,532 -- 2005 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.